

# Savings Spotlight: National health plan grows cost containment value with end-to-end Payment Accuracy solutions

A national health plan supporting commercial, Medicaid, and Medicare Advantage lines of business turned to Cotiviti more than two decades ago after discovering large losses due to errors, waste, and abuse. Understanding a need for better prevention, the plan looked for a solution offering flexibility in handling varying Medicaid claim editing guidelines across multiple states and a proven track record of growing ROI. The plan has used Cotiviti's Payment Policy Management since 2002.

After implementing Payment Policy Management, the client acquired several million members across all lines of business and soon added further solutions to support this growth. The client implemented retrospective solutions including COB Validation, Clinical Chart Validation, Data Mining, and Contract Compliance to help recover overpayments, and added prepay Coding Validation to prevent improper payment of more clinically complex claims. Cotiviti worked closely with the client in 2020, 2021, and 2022 to develop and implement new policies that give the plan an opportunity to double its historical savings totals in the future. The payer has also expanded its prepay approach by working with Cotiviti to include COB Validation and Clinical Chart Validation reviews before claims are paid.

## Key savings\*

**>70%** of savings through preventative measures

**\$62** Per Member Per Year (PMPY) net savings across combined membership

## Key benefits experienced

- Improved payment accuracy savings with an emphasis on prevention
- Gained flexibility to scale to membership growth
- Minimized COVID-19 impact on claim operations

## Key Cotiviti differentiators

- Proven ability to improve prepay integrity
- Deep subject matter expertise prepay and postpay
- Consultative approach to meeting the client's business goals

\*Based on Cotiviti client-accepted savings reported in 2022



To learn more about how Cotiviti's solutions can increase your organization's savings, call (866) 292-6971 or email [answers@cotiviti.com](mailto:answers@cotiviti.com).