



# Savings Spotlight: Large regional plan integrates Coding Validation into existing prepay solution to drive incremental savings

A large Northeast regional plan was working to identify and implement appropriate policies for better improper claim prevention and turned to Cotiviti for support. Cotiviti partnered with the plan’s payment integrity leadership in a strategy to achieve key objectives while minimizing provider abrasion. Part of this strategy included implementing an integrated Coding Validation solution into the plan’s existing prepay program to drive more accuracy and incremental savings.

The plan carefully rolled out new Payment Policy Management edits while implementing most of the available Coding Validation policies. The plan also activated Cotiviti’s Evaluation & Management (E&M) program to detect over-coding of professional and emergency room claims. Together, the adoption of new Payment Policy Management and Coding Validation policies produced \$29M in annual incremental savings.

## Key savings\*

**\$29M** in annual incremental savings

**\$33** per member per year (PMPY) savings across combined membership

**3%** net savings rate

## Key benefits experienced

- Improved competitive position in the marketplace
- Reduced provider abrasion
- Increased incremental savings

## Key Cotiviti differentiators

- Increased payment accuracy
- Strong understanding of business needs
- Accelerated time-to-value

\*Based on Cotiviti client-accepted savings reported in 2020



To learn more about how Cotiviti’s solutions can increase your organization’s savings, call (866) 292-6971 or email [answers@cotiviti.com](mailto:answers@cotiviti.com).