

Savings Spotlight: Leading New York plan's operational improvements, mature policy library refinement contributes to substantial savings

Effective payment integrity relies on both policy and operations. Pairing best-practice clinical and payment policies with operational proficiency and process improvement is an efficient way to achieve optimal savings. A leading plan in New York partnered with Cotiviti to achieve both.

The client had recently completed switching claim systems and soon noticed a sizable decline in its rate of identified improper claim prevention. Cotiviti's technical team discovered the source of the problem: The new claim system was not sending certain claim data through claim editing, inadvertently allowing large categories of claims to pay without a proper check for claim coding accuracy. The client was able to address the technical limitation and Cotiviti implemented a system to alert the client whenever expected claim editing data stopped being sent. The plan soon saw the improper claim savings gap close, and the fix nearly doubled its improper claim savings achieved by utilizing Cotiviti's Payment Policy Management (PPM) the following year. The client recently also implemented Cotiviti's Coding Validation solution for an approximate 25% increase in total annual savings.

Key savings*

- \$108** Per Member Per Year (PMPY) total savings with PPM
- ~\$28** PMPY savings from Coding Validation
- \$18** PMPY savings gap closed from process enhancement
- 3%** net savings rate

Key benefits experienced

- Increased prepay savings by avoiding improper claims payment
- Improved accuracy of appropriate provider payments
- Closed gaps in primary claim editing

Key Cotiviti differentiators

- Exceptional incremental cost savings
- Deep subject matter expertise
- Accelerated time-to-value

*Based on Cotiviti client-accepted savings reported in 2022. Coding Validation actual savings for one quarter annualized.

 To learn more about how Cotiviti's solutions can increase your organization's savings, call (866) 292-6971 or email answers@cotiviti.com.