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# **Cloud-Routed ZTNA Direct-Routed ZTNA**WHAT'S THE DIFFERENCE?

# The Disadvantages of **Cloud-Routed Zero Trust Network Access**



Most Zero Trust Network Access solutions route your traffic through a cloud broker and are good enough to secure remote connections to web apps but can't handle complex network topologies and hybrid infrastructure.

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- × Network traffic forced through vendor cloud
- × Network protocol and on-prem resource constraints
- × Throughput, scale, latency and hair-pinning limitations

Appgate SDP Zero Trust Access: Designed Differently for a Reason 2

- × Implicit trust of vendor multi-tenant cloud
- × Hidden or variable costs

# The Advantages of **Direct-Routed Zero Trust Network Access**



Direct-routed ZTNA avoids vendor cloud pitfalls, puts you in control of how data traverses your network and secures all user-to-resource and resource-to-resource connections from anywhere across your hybrid infrastructure located everywhere.

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- ✓ Full control over your network traffic
- ✓ Universal access control for all users, devices and workloads
- Low-latency, high-availability direct access
- Flexible deployment options for true Zero Trust architecture

Appgate SDP Zero Trust Access: Designed Differently for a Reason 3

Predictable pricing

# The Direct-Routed Difference of Appgate SDP

	<b>Appgate SDP</b> (Direct-routed architecture)	Other ZTNA Solutions (Cloud-routed architecture)
Full control over network traffic	YES	NO
Direct access with no hairpinning for on-prem users	YES	NO
Extensive network protocol coverage	YES	NO
Secure on-premises users	YES	LIMITED
Secure legacy applications	YES	LIMITED
Secure IoT/OT devices	YES	LIMITED
Secure server-initiated connections	YES	NO
Direct multi-tunnel, high availability connectivity	YES	NO
Supports air-gapped requirements	YES	NO
Extensive interoperability	YES	LIMITED

Appgate SDP Zero Trust Access: Designed Differently for a Reason 4

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# **Appgate SDP** Unified Policy Model



### Design Your Ideal Zero Trust Architecture, **Build a Cohesive Security Ecosystem**

#### **THINK BIG**

Direct-routed Zero Trust access allows you to transform your network, retire legacy equipment and reach the ideal state of adaptive Zero Trust.

#### **START SMALL**

Your ideal state won't be built in a day. First tackle ZTNA use cases that will address immediate risk and prove value to the business.

#### **SCALE FAST**

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Rapidly deploy universal ZTNA across your full environment to replace legacy tools and integrate with adjacent systems to continue to mature and automate access policies.



Appgate SDP Zero Trust Access: Designed Differently for a Reason 6

# The Case for **Universal ZTNA**

Build your business case with industry-specific case studies and quantifiable data on the value of ZTNA as reported by commercial and federal Appgate SDP customers in the independent Nemertes analyst study.

#### THE PROVEN ROI OF APPGATE SDP

83%

saw significant reduction in number of security incidents 87%

average decrease in time to modify access privileges average reduction in hands-on staff time to manage access

32%



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DOWNLOAD NOW 55%

average decrease in security tools to manage on-prem access 67%

decrease in connectivity costs reported by global systems integrator 6%

decrease in gross IT spend reported by IT services provider

Appgate SDP Zero Trust Access: Designed Differently for a Reason **7** 

# Appgate SDP Zero Trust Access: Designed Differently for a Reason

Transform your network, harden cyber defenses, cut costs and boost operational efficiencies with the industry's most comprehensive universal ZTNA built for your complex hybrid environments. Learn more at www.appgate.com/ztna.

Appgate is the secure access company. We empower how people work and connect by providing solutions purpose-built on Zero Trust security principles. This people-defined security approach enables fast, simple and secure connections from any device and location to workloads across any IT infrastructure in cloud, on-premises and hybrid environments. Appgate helps organizations and government agencies worldwide start where they are, accelerate their Zero Trust journey and plan for their future. Learn more at appgate.com.

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