



APPGATE SDP DELIVERY MODELS

Zero Trust network security, without limitations, Delivered as-a-service or on your platform. You decide

Introduction

At Appgate, we've taken the software-define perimeter security model and expanded it to provide identity-centric, network-enforced security for every user, every device, and every application. We don't make you rip and replace your system. We don't make you purchase non-scalable hardware. And we don't limit where you can apply Zero Trust network security to certain operating systems or environments. That "complete ecosystem" philosophy applies to how we deliver our software, as we know that every enterprise has unique requirements.

Appgate SDP

Our industry-leading SDP solution was designed from the ground-up to be scalable, flexible, and future-proof, using a 100% API-based architecture. And while each of our customers has their own individual blend of hardware, cloud, infrastructure, regulatory requirements, legacy systems, etc., all of them are facing similar concerns: A combination of limited resources, expanding threats, and a shortage of experienced IT and security professionals. Many enterprises over-spend to get the right talent on board or over-depend on inexperienced professionals. These same enterprises find it difficult and resource-intensive to secure access across public cloud especially with outdated perimeter security.

The result is the same: a vulnerable cyber defense infrastructure unable to adapt or modernize to support evolving needs.

The Same Solution. Two Flavors

Appgate is proud to offer our SDP solution in two delivery modes: On-premise or as-a-service.

On-premise means you decide where it lives. In your private, hybrid or public cloud; in your data center, or anywhere that meets your Zero Trust needs.

Or, if you prefer, we can deploy the identical solution and operate the software as a service, using a convenient subscription model. Each delivery has its own advantages: On-premise reduces OPEX, and allows you to scale the solution up or down as you need. As-a-service reduces CAPEX

Advantages of Appgate SDP As-a-Service:

Identity-Centric, Network-Enforced Perimeter

Appgate SDP as a Service delivers the industry's most comprehensive Software-Defined Perimeter solution without the complexity of sourcing, imaging, and seeding controllers. Appgate SDP as a Service delivers a rapidly-deployed solution for modernizing security infrastructure and accelerating enterprise IT. The Appgate SDP as a Service model allows the customer an alternative for administration and management if it better suits their business needs and resources.

Our customers choose Appgate SDP as a Service to reduce the burden of deploying new technology while reducing the operational overhead of monitoring and updating software.

BENEFITS

FAST, SEAMLESS DEPLOYMENT

As-a-Service models are rapidly becoming the delivery model of choice and offer the greatest flexibility

CONVENIENT PRICING MODEL

Subscription-based pricing means easy expense forecasting

99.95% SLA MONTHLY UPTIME

Our SLAs meet or exceed our competition's

REDUCE COST OF OWNERSHIP AND STAFFING BURDENS

Operating security solutions requires 24x7x365 staffing – in an era where qualified candidates are hard to find.

"What stood out was Appgate SDP's enhanced security and its incredible flexibility. We configured it as a drop-in, so we didn't have to change our systems and people didn't have to change how they worked. Transition only took a few weeks and was notable by its silence because Appgate SDP just worked, exactly as we expected".

Head of Information Security at international e-commerce company





Faster Deployment, Simpler Integration

Our Appgate SDP as a Service solution has all the benefits of our on-premise version, delivering a rapid implementation of an enterprise- grade Software-Defined Perimeter benefits, but adds comprehensive lifecycle management and potentially decreasing installation time dramatically. Businesses can immediately deploy and utilize a modern security solution, replacing or supplementing legacy perimeter infrastructure.

Focus Your Resources on Business-Critical Projects

With Appgate SDP as a Service, your IT and security teams can focus on the business-critical functions that you know best, and not worry about assigning precious resources to the day-to-day administration tasks. The process significantly minimizes deployment and integration complexity, time to market and time to value.

Speed-up Security Modernization

Deploying Appgate SDP as a Service provides a model that allows for more rapid deployment of enterprise IT and security infrastructure while reducing operational overhead from managing, upgrading, and monitoring the system.

Leverage the Benefits of Dynamic, Identity-Centric Secure Access Controls

Appgate SDP delivers full policy and entitlement management to the enterprise. Appgate SDP provides user access for consistent, automated security that removes the threat of “human error while replacing static access rules with dynamic, context- sensitive access policies. The business can create and manage these policies and entitlements independently on Appgate’s managed infrastructure.

Service Offering or Your Infrastructure. Your Choice

Appgate support and customer success works alongside your team to ensure faster deployment and will manage, update, and monitor the infrastructure of the deployment. Or, if you choose to run Appgate SDP on your own servers (cloud or on-prem), our support teams will be there for you with years of deployment experience to draw upon.

We work with you: Providing a platform for secure access that provides you with a hosted infrastructure where Appgate deploys controllers into an Appgate managed infrastructure and Gateways into customer-managed infrastructure. Following a well-defined shared responsibility model, the customer is responsible for integration with existing security solutions and for the creation of policies and entitlements for user access control.

Appgate provides support for the initial deployment as well as ongoing services each month – we know that a Zero Trust journey is a long one, and we’re here to support you for every step.

Deployment Options

This chart summarizes the difference in responsibilities between our on-prem and as-a-service solutions. Please note that in either situation, the customer controls business-specific functions such as policies and entitlements, identity and access management, client on-boarding and anything else that exists in the data layer.

Self-hosted Appgate SDP

| | CUSTOMER | APPGATE |
|-----------------------------------|----------|---------|
| Access Policies | X | |
| Accounts & Identities | X | |
| Roles & Privileges | X | |
| Client install / updates | X | |
| 3 rd party integration | X | |
| Infrastructure | X | |
| Appliance configuration | X | |
| Appliance monitoring | X | |
| Appliance upgrades | X | |

Appgate SDP as a Service

| | CUSTOMER | APPGATE |
|-----------------------------------|----------|---------|
| Access Policies | X | |
| Accounts & Identities | X | |
| Roles & Privileges | X | |
| Client install / updates | X | |
| 3 rd party integration | X | X |
| Infrastructure | X | X |
| Appliance configuration | | X |
| Appliance monitoring | | X |
| Appliance upgrades | | X |

About Appgate

Appgate is the secure access company. We empower how people work and connect by providing solutions purpose-built on Zero Trust security principles. This people-defined security approach enables fast, simple and secure connections from any device and location to workloads across any IT infrastructure in cloud, on-premises and hybrid environments. Learn more at [appgate.com](https://www.appgate.com)

