



PUBLISHING FIRM SWITCHES FROM LEGACY VPN TO RESILIENT REMOTE ACCESS

Shifting to robust Zero Trust Network Access delivers resilient, easy-to-administer VPN-less remote access.

Background

Tired of struggling with its existing VPN—and needing to concurrently enable multi-cloud adoption and support a projected 367% increase in remote workers—this publishing firm turned to Zero Trust Network Access (ZTNA) as a solution. Scalability and resilience to ensure the continued productivity of its 2,000 employees, plus automation and integration, were priority requirements.

Challenges

The company's existing VPN solution:

- Was expensive and complex to manage
- Suffered from poor scalability and resilience, with downtime impeding employee productivity
- Took too long to provision users, owing partially to a lack of automation and dependence on a GUI
- Lacked integration into other applications and resources using standardized APIs
- Hindered adoption of a multi-cloud developer environment

Requirements

A VPN replacement that would:

- Scale to enable the firm's 2,000 employees, including the number of remote workers expected to nearly quadruple over pre-pandemic levels
- Be resilient by rarely experiencing issues and quickly recovering from any that might arise
- Support automation to streamline the provisioning process
- Automate access to a multi-cloud environment, particularly for developers
- Integrate into other applications and resources using standard APIs, like REST

"You can rebuild the entire Appgate collective from a database backup that's kilobytes in size...you can rebuild everything in less than an hour." - Sr. infrastructure engineer

Solution

After a thorough assessment, the firm implemented Appgate SDP, an industry-leading ZTNA solution, to enable VPN-less access to the multi-cloud environment.

"Appgate made it easier to do multi-cloud, which was going to happen either way, but Appgate made it easier." - Sr. infrastructure engineer

RESULTS

Provisioning time dropped by 66.7% (from three hours to one).

The firm's ability to execute digital transformation initiatives increased from a rating of five out of 10 to seven out of 10.

Appgate SDP was rated "highly strategic" to the company's work-from-home model, receiving a 10 out of 10 rating.

Appgate made it easier for the firm to implement its multi-cloud transformation.

ABOUT NEMERTES

Nemertes is a global research-based advisory and consulting firm that analyzes the business value of emerging technologies. Since 2002, we have provided strategic recommendations based on data-backed operational and business metrics to help enterprise organizations deliver successful technology transformation to employees and customers. Simply put: Nemertes' better data helps clients make better decisions.

Learn more at nemertes.com

About Appgate

Appgate is the secure access company. We empower how people work and connect by providing solutions purpose-built on Zero Trust security principles. This people-defined security approach enables fast, simple and secure connections from any device and location to workloads across any IT infrastructure in cloud, on-premises and hybrid environments. Learn more at appgate.com.