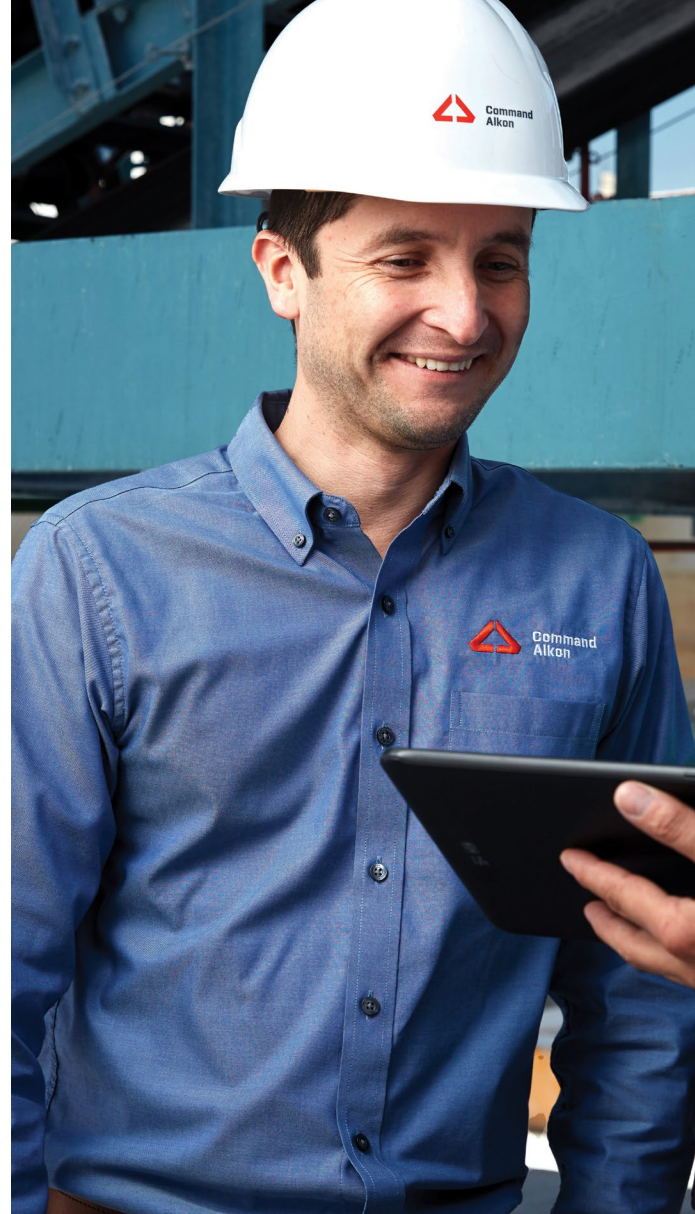Company Brochure

Command Alkon

Why Command Alkon?

Your Success Is Our Success

Command Alkon is the proven technology partner for the heavy building materials industry, providing innovative solutions that streamline operations and drive productivity.

With 45+ years of experience and a team of over 575 employees spread across 11 office locations around the globe, we have the resources and expertise to effectively cater to the needs of our valued customers. Our comprehensive portfolio of solutions addresses the unique challenges faced by producers of ready mix, concrete products, and asphalt, as well as suppliers of aggregates, cement, and other bulk construction materials.

Industry Focused

Our tailored solutions are designed to meet your specific demands, helping to ensure optimal performance and success for your business.

Expert Advisors

Our people are our differentiator. Our team will help guide you towards success with their knowledge and expertise.

Comprehensive Portfolio

We empower businesses to thrive in the ever-evolving market landscape with our extensive, diverse range of offerings.

Global Experience

With a vast global presence, we bring unparalleled expertise and international experience to every operation.

Command Alkon is a software and technology provider for the heavy building materials industry, with over 47 years of industry experience.

And we want to help you achieve your goals.

Unmatched Innovation

We invest heavily in research, development, and resources to create technology that drives the industry forward at a level unmatched by other industry technology providers.

Service Excellence

Implementation teams and support centers focused in markets around the globe deliver on our commitment to our customers 24/7/365.

True Partners

Collaboration with customers, industry associations, and leading technology partners ensures we are in sync with the evolving needs of the industry.

Sustainable Technology

We deliver solutions that help you reduce waste, optimize materials and resource usage, and increase efficiency.

Why Command Alkon?

Who We Serve

For over four decades, Command Alkon has been servicing the technology needs of heavy materials suppliers and producers. It is this laser focus on the unique needs of our industry that has created a comprehensive portfolio of products supported by employees with decades of industry expertise.

Aggregate and Cement

Reduce wasted time on site, improve site safety, and connect processes across your operations with advanced scale ticketing, office, and site automation technologies.

Asphalt

Combine flexible process controls with loadout, scale ticketing, office, and site automation to improve productivity and operational effectiveness.

Concrete Products

Manufacture concrete products with the kind of precision, efficiency, and quality you can build a reputation on.

Ready Mix

Achieve peak operational efficiency, reduce material waste, and optimize product quality and profitability. Our modern product suite brings AI and IoT together to streamline your operations from initial sale through to invoicing and billing.

Aggregate

Cement

Concrete Products

Asphalt

Ready Mix

Jobsite

Aggregate and Cement

How can we help?

With our advanced scale ticketing, office, and site automation technologies, you can reduce wasted time on site, enhance site safety, and seamlessly connect processes across your operations. Experience streamlined workflows, improved productivity, and increased profitability with Command Alkon in the equation.

- Improve site throughput and keep trucks moving
- Reduce manual processes and errors in invoicing and billing
- Automate hauler interactions and empower 24-hour operations
- Streamline customer ordering and delivery visibility

Our Aggregate and Cement Solutions

Production and QC
Apex Scale Ticketing
Loadout
Silo Safety

Dispatching
Apex

Trucking
Integrated Trucking
TrackIt

Office
Apex Office
Ticket Accounting
Ticket Portal

Asphalt

How can we help?

Boost productivity and operational efficiency with our comprehensive suite of solutions designed to improve the way you operate your asphalt plant. Seamlessly combine flexible process controls, loadout management, scale ticketing, office, and site automation.

- Improve plant uptime and loadout precision
- Cut manual processes and errors in invoicing and billing
- Automate hauler interactions and communications
- Streamline customer ordering and delivery visibility

Our Asphalt Solutions

Production and QC
Libra Batch & Drum
Libra Loadout
Silo Safety
Apex Scale Ticketing

Dispatching
Apex

Trucking
Integrated Trucking
TrackIt

Office
Apex Office
Ticket Accounting
Ticket Portal

Concrete Products

How can we help?

Elevate production with our advanced software designed to deliver precision, efficiency, and unmatched quality. Our solutions empower you to manufacture concrete products with the utmost accuracy and streamline your operations for optimal efficiency. Build your reputation on the foundation of consistent, high-quality products while achieving higher productivity and maximizing customer satisfaction.

- Reduce waste, reworks, and delays
- Identify aggregate and concrete mix moisture
- Visualize plant controls and processes with ease
- Build your reputation for quality products

Our Concrete Products Solution

COMMANDbatch CP

Ready Mix

How can we help?

Maximize your plant and operational efficiency by leveraging the power of AI and IoT. Our product suite for ready mix suppliers is designed to streamline every aspect of your operations, from sales to invoicing and billing. By reducing material waste and non-productive time, you can optimize product quality and increase profitability. Experience the benefits of modern solutions that revolutionize your workflow and drive success.

- Better utilize plant, driver, and production resources
- Cut manual processes and errors in invoicing and billing
- Avert risk against claims
- Optimize mix designs for an improved carbon footprint
- Enhance customer visibility with order and delivery statuses

Our Ready Mix Solutions

Production and QC
Material Supply
COMMANDbatch
Marcotte Batch
MIntelligent
COMMANDqc
Load Assurance

Dispatching
Dispatch
COMMANDseries
Integra

Trucking
TrackIt

Office
Ticket Accounting
Ticket Portal
Customer Portal

	1970s	1980s	1990s

Ready Mix and Concrete Products

Batch Products	- - - - - - - - - - - - - - - - - - -
QC Products	- - - - - - - - - - - - - - - - - - -
Concrete Products	- - - - - - - - - - - **COMMANDbatch CP**
Dispatch and Office Products	- - - - - - - - - - **COMMANDseries, Integra** ☁

Asphalt

| Plant and Loadout Controls | - - - - - - **Libra** ☁ |
| Scale Ticketing, Dispatch, and Office | - - - - - - - - - - - - - - - - |

Trucking

| Vehicle Signaling Products | - - - - - - - - - **TrackIt** ☁ |

Aggregate and Cement

| Scale Ticketing, Dispatch, and Office | - - - - - - - - - - - - - - - |

Product Predecessor – – **Active Product**

☁ **Cloud Connected Product**

☁ **Cloud Native Product**

Why Command Alkon?

Our History and Future

Our History

Across the 70s, 80s, and 90s, Command Alkon innovated across all segments of the heavy building materials industry and developed and refined solutions for production, quality control, dispatching, scale ticketing, plant/site automation, and fleet management. These innovations have become the industry standard in markets around the world. Our comprehensive

	2000s	2010s	2020s

COMMANDbatch, Marcotte Batch ☁️

COMMANDqc ☁️

MIntelligent ☁️

Load Assurance ☁️

Customer Portal ☁️

Dispatch ☁️

Replenishment Products - - - - - - - - - **Material Supply** ☁️

Apex ☁️

Ticket Accounting ☁️

Integrated Trucking ☁️

Apex ☁️

Ticket Accounting ☁️

Cloud Platform

Mobile Solutions ☁️ - - - - - - - CONNEX ☁️ **Command Cloud** ☁️

portfolio of solutions supports the production, quality control, dispatching, trucking, and office needs of ready mix and concrete product producers, aggregate and cement suppliers, and asphalt producers.

Our Future
Embracing web-based technologies in the 2000s, we developed cloud-based solutions, granting

customers secure, flexible, and innovative access to critical business information. Command Cloud now leverages the latest in cloud-enabled technologies and provides a single platform to manage your business processes across all material types, delivering instant access to timely information and analytics to make data-driven decisions, optimize resource allocation, and improve overall efficiency.

A Unified Cloud Experience

Command Cloud offers a comprehensive technology platform for all heavy building materials needs, driving operational excellence and facilitating AI-assisted, data-driven decision-making.

Cloud Benefits

Access services from any device, anywhere with an internet connection, enabling greater convenience, increased productivity, and seamless operations on the go. Cloud solutions scale effortlessly to handle peak demand, ensuring a consistently smooth experience while minimizing technical bottlenecks.

Command Alkon's 'API First' strategy empowers developers to extend core capabilities and tailor experiences, while modern interfaces provide an easy-to-use experience that can be personalized to the specific needs of our users.

Command Cloud's predictive analytics offer industry-customized insights for business management and workflow optimization. Utilizing IoT-enabled technologies, our cloud solutions offer remote management, self-diagnostic capabilities, and enhanced security so you can build smarter, safer, and stronger.

Industry Innovation

Leveraging our deep industry knowledge, we are innovators at our core; constantly learning, calibrating, and developing solutions that empower customers to tackle anything that gets thrown their way.

Reliable & Scalable

Ensure reliability and scalability to meet business demands and facilitate growth effortlessly.

Modern User Interface

Enjoy a sleek and intuitive user interface, enhancing user experience with modern aesthetics and usability.
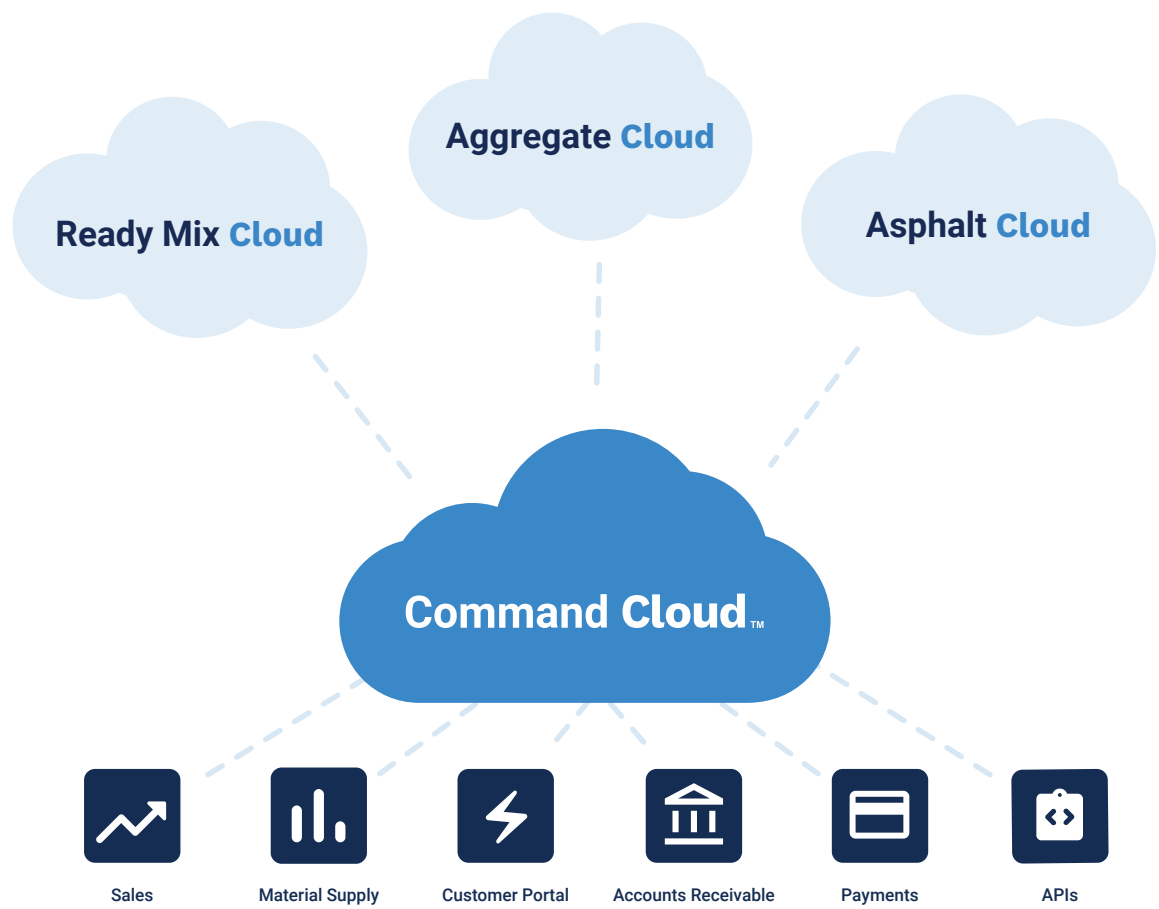
Secure & Cost Effective

Command Alkon prioritizes security and cost efficiency, providing peace of mind and financial savings without compromising quality.

Cloud-Enabled Innovation

Command Alkon drives innovation through cloud-enabled solutions and enabling seamless integration.

Command **Cloud**™

Aggregate Cloud

Ready Mix Cloud

Asphalt Cloud

Command Cloud™

Sales

Material Supply

Customer Portal

Accounts Receivable

Payments

APIs

Secure, Collaborative, and Sustainable

Security by Design

At Command Alkon, we prioritize the security and confidentiality of your data, and we are dedicated to maintaining the highest standards of data security in all of our operations. Our cloud technologies are built on top of AWS (Amazon Web Services), a highly secure and reliable platform, ensuring the confidentiality, integrity, and availability of data stored in the cloud.

We are proudly certified by the National Institute of Standards and Technology (NIST), a renowned authority in the cybersecurity field.. Our commitment to NIST guidelines demonstrates our dedication to maintaining the highest standards of data security. NIST guidelines provide industry-agnostic cybersecurity guidelines that help organizations reduce cybersecurity risks to critical infrastructure. This certification ensures that we have implemented the necessary controls and processes to protect sensitive data. By aligning with NIST guidelines, we ensure that our internal controls and policies meet industry standards and best practices. This alignment also helps us in mapping the relevant Trust Services Criteria for SOC 2 compliance.

Partnering with Industry Leaders

We prioritize, support, and participate in 60+ industry associations across the globe to stay current on market and client needs. Doing so helps us align our solutions to the changing landscape of the industry, ensuring that our customers remain at the forefront of innovation. Our collaboration with 75+ dealers

NIST
The National Institute of Standards and Technology (NIST) is responsible for developing information security standards and guidelines.
www.nist.gov

AWS
Amazon Web Services (AWS) is the world's most comprehensive and broadly adopted cloud system.
www.aws.com

Command Alkon has taken the steps needed to ensure cybersecurity in their cloud systems

and resellers strengthens our market presence and expands our reach so that we can effectively distribute our solutions to customers globally, providing them with localized support and expertise. With a wide network of dealers and resellers, we can better cater to the unique requirements and preferences of customers in different regions.

Double Green Savings
We are committed to helping the industry navigate the complexities of the modern business landscape while reducing their impact on the environment. Continuing to deliver technologies that promote sustainable practices and partnering with other technology providers that share this mindset is key to the success of the industry. Minimizing waste, planning better routes, optimizing loads and mix designs, and managing fuel consumption all provide opportunities to win from both an environmental perspective as well as a financial one.

75+
Dealers/Resellers

60+
Industry Associations

39%
of the world's carbon emissions are generated by the construction industry.

Together, we can create a more sustainable industry that benefits both the environment and the bottom line.

Our Services

Command Alkon's commitment to delivering the best service in the industry is infused throughout our strategic initiatives. We are committed to being a reliable business partner, fully dedicated to our customers' success. Our teams work tirelessly to provide customers with top-notch support, implementation experiences, and training and advisory services.

Implementation

We understand that successful product implementation is crucial for success. Our Implementation Services team is committed to

helping our customers achieve their business goals. With our expertise in planning, designing, and implementing products, we ensure a seamless implementation of our solutions into their existing systems.

Advising, Adoption & Support

Our customer success, product adoption, learning, and support services teams are focused on ensuring customers receive the maximum value from their investment in Command Alkon technologies. Our industry

Advising

With more than 45 years of industry expertise, Command Alkon is passionate about knowledge sharing and industry advising.

Implementation

Command Alkon installation specialists ensure your operations are up and running as fast as possible and your teams are ready to go.

Training

Command Alkon offers on-site, customized training and training with our Command Alkon Learning Management System.

Support

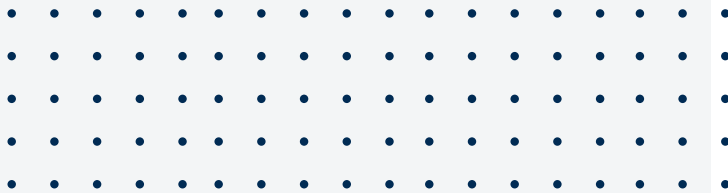24/7 support through phone calls, chat, emails, and more.

Customer Success

Ensure the health, adoption, and overall success of our technology solutions within your business processes and overall organization.

Command Alkon isn't just a technology provider – we are a business partner that truly cares about your business goals.
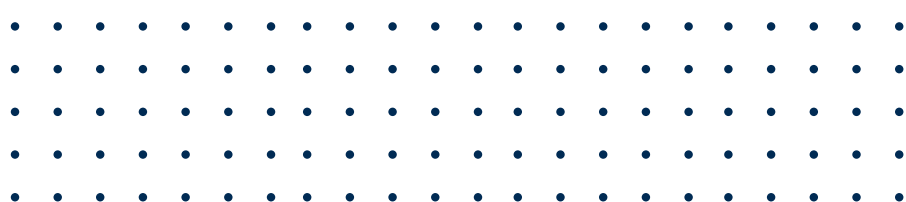
80+
Countries Supported

2,500+
Customers Across the Globe

20,000+
Customer Plants & Sites Served

5,000+
Hours of Combined Employee Industry Knowledge

expertise combined with application knowledge and advising opportunities offer a variety of ways to engage with our teams to remain proactive in maintaining the health of your systems and the expert of your own teams.

Certifications

Invest in the skills of your employees, allowing them to become a Certified Expert on Command Alkon systems. Whether you are training new users, ensuring long term employees stay up to date with recent advancements, or empowering super users with skills to establish training programs within your own organizations, certification programs can assist.
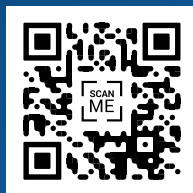
At Command Alkon,
we tirelessly focus on
our customers' success
and invest in our
employees' growth
and industry expertise.
Our vision is to create
a world where people
are empowered to build
smarter, safer, stronger.

Martin Willoughby
Command Alkon | President & CEO

See Command Alkon's
Product Literature

Command Alkon®