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TICKET ACCOUNTING

Sunset Logistics

Sunset Logistics was founded in Weatherford, TX in 2014. They have three divisions within their trucking services: Pneumatic, Aggregate, and Heavy Haul.
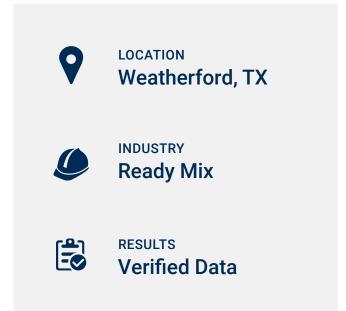
The Challenge

Through the use of their trucking dispatch solution, Sunset Logistics is able to quote, bill, and dispatch their haulers. The solution delivers a paperless approach that makes it possible to collect twice as much data compared to older, paper-based methods. By automating dispatch operations and eliminating their dependence on paper tickets, the company is revolutionizing their level of efficiency in materials delivery and fleet management.

Further integration with TrackIt allows them to track trucks, fuel, navigation, driver logs and driver performance, resulting in optimal fuel usage and asset utilization. Once trucks have been dispatched, drivers can punch in quantities and ticket numbers through TrackIt. They had 4 main plants that were processing hundreds of inbound tickets every day. Any producer or contractor who pays for inbound materials understands the pain of managing all of the tickets that come into their operation or project. The manual processes leaving them susceptible to mistakes that can hamper invoice reconciliation and steal from their bottom line. They wanted to be able to manage their inbound processes as easily as they manage their outbound processes.

The Solution

To address the paper and manual headaches in their inbound processes, Sunset Logistics signed on with Ticket Accounting. This solution is designed to help ready mix and asphalt producers and general

LOCATION
Weatherford, TX

INDUSTRY
Ready Mix

RESULTS
Verified Data

contractors digitize and utilize inbound load data from any vendor and from any source; printed paper tickets, handwritten paper tickets, as well as digital ticket data that already exists from Point of Sale systems used by any suppliers.

The Result

Ticket Accounting enables them to capture 90+% of their tickets through OCR technology to verify that the data is correct by scanning all of the tickets and matching it with the HaulIt dispatch export.

All of the vendor tickets and invoices live in one portal while AI technology automatically matches up every line item, flagging them if they are being overbilled or highlighting other exceptions requiring clarification.

Having all of their ticket data in the system helps them to capture a true picture of their inbound material and transportation costs.

Reconciling invoices is easy with this solution. Once all of their ticket data is in the system, they can quickly export the data to any accounting system to streamline their payments. The process has saved Sunset Logistics a great deal of time and eliminated mistakes in AP.

"Our estimated savings are around 1.5 people," said IT Manager at Sunset Logistics. "By that I mean, we would have to hire 1.5 people to do the job that Ticket Accounting does automatically," This technology purchase was an easy choice for Sunset Logistics, not only because of the effectiveness of the solution, but also because the customer service is second to none. The implementation process was agile and planned.

"We tested Ticket Accounting out in demo mode and then moved to production the very next day. The solution has been altered and tailored to meet our specific needs, and when we need to make a change request, all we have to do is submit it and we know it will be taken care of."

KEY TAKE AWAYS

- Sunset Logistics can capture a true picture of their inbound material and transpiration costs daily.

- Their accounts Payable processes are streamlined and a great deal of time and error has been reduced through Ticket Accounting.

- Sunset Logistics saved thousand of dollars in a year by eliminating manual keyboard entries.

They signed a contract for an 8-month demo and during that time, COVID began shutting everything down. In the midst of the COVID-19 pandemic, construction companies had to implement new processes to not only promote social distancing, but to cut costs where possible.

Ticket Accounting has saved Sunset Logistics thousands of dollars a year in manual keyboard entry. "You would have an extremely hard time to find another company with a solution powerful enough to do what Ticket Accounting does, offering the solutions they offer and the savings that come from them. The levels of honesty and integrity they've exhibited to me is unmatched."

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