

STRATEGIC PARTNERSHIP WITH MSERV DELIVERS 7X ROI IN JUST 6 WEEKS

Problem | Backlog of Unallocated Hours

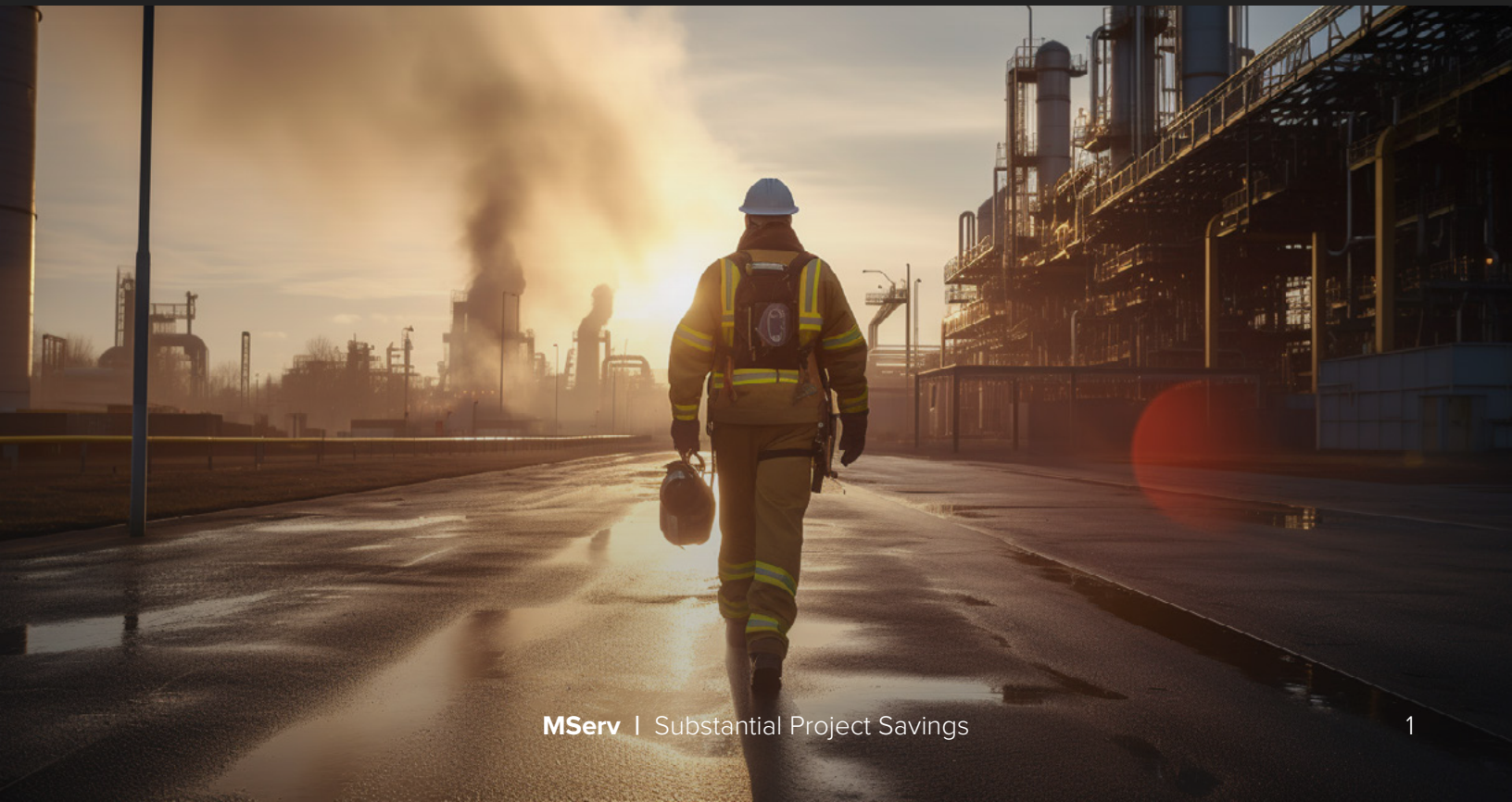
During a \$108 million capital expenditure project over 18 months, an industrial global leader faced significant challenges with a key supplier. During the first three months, frustrations mounted due to an extensive backlog of unallocated hours in the TRACK platform.

Due to contract complexities, the timekeeper had struggled to process allocations, causing substantial delays in payments to the supplier.

Solution | MServ Team Surpasses Spend Goal

Recognizing the gravity of the situation, the decision was made for the supplier to collaborate with the experts on the MServ team, who were working on behalf of their client.

The primary objective was to clear the backlog of unallocated hours, ensuring the supplier could be compensated by year's end. As the MServ team took over, not only did they meet this immediate objective, but they surpassed their spend goal. They also worked to establish the contract with the supplier to help prevent future off-contract charges.



Results | \$1 Million+ in Cost Avoidance

Through dedicated efforts, the MServ team trained and continuously collaborated with the supplier to facilitate timely submissions. This proactive approach boosted morale among suppliers, enhanced payment timeliness, and provided the owner company with better data visibility and spend control.

The strategic collaboration between the two parties yielded a significant return on investment. Within a span of just six weeks, the MServ team identified labor hour discrepancies between timesheets and TRACK, resulting in a sizable cost avoidance of \$117,289—a sevenfold return on the initial investment.

Some key achievements in this period included:

- Entered 282 pre-approvals.
- Entered, submitted, and approved 1,219 overrides.
- With a headcount of 4,813, they allocated \$4,343,786.42 in labor spend.
- Entered and allocated \$2,895,990 in equipment and \$281,750 in material.
- Authorized a total spend of \$4,467,063.

The industrial leader is projected to realize a staggering cost avoidance of over \$1 million in the subsequent 18 months due to this partnership with MServ.

Conclusion: Collaborative Model Pays Off in Savings

This partnership exemplifies the transformative power of collaboration in optimizing project management practices. The involvement of the MServ team has not only addressed immediate challenges but has also laid the foundation for enduring best practices, which are expected to yield substantial financial benefits for the company.

Unlock Your Full Potential Today with our Experts!

Embrace the future with confidence and take your success to new heights. Contact us today to learn how MServ can fast-track your ROI.



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