



CASE STUDY

Pulp & Paper Leader



“Without Track[®], you are operating in the dark. With Track[®], you actually know what your contractors have earned and you work with confidence that you are really paying for what you should be paying for.”

VICE PRESIDENT, Maintenance & Manufacturing

Leading Pulp & Paper Manufacturer Dramatically Improves Cost Control & Visibility of Contractor Services Management with Track

This company is one of the world's leading manufacturers and marketers of tissue, pulp, paper, packaging products and related chemicals with workforce of more than 35,000 and 300 locations in North America and South America.

The customer found its existing contractor management practices of tracking contractor gate access, relying on rough burn rate estimates, and handling details with individual contracts to be highly time-consuming and inaccurate and sought a more effective solution to drive bottom-line results and improve productivity.

WHAT WAS GAINED



Visibility into contractor activity across their mills



Cost control of contractor labor, equipment and material spend



Automated and precise contractual compliance



Self-auditing solution that eliminated manual invoice and contractor activity checks



Real-time data insights and ability to course correct



Efficiency & productivity: TRACK handled the details so the workforce could return to the field

What is Earned Vs. What is Owed

The company implemented Management Control, Inc.'s (MCI) Track® Platform to gain better visibility and control over spend on contractor services at its mills and immediately realized significant cost savings and efficiencies.

Track's® unique Daily Settlement Process, transforms the relationship between owner and contractor. Our exclusive platform empowers owners to determine, approve and pay contractor hours and costs with 100% accuracy.

Our proprietary technology puts real-time information in the hands of owners to control the billing cycle, telling contractors what they've earned versus being told what they owe. The Track® Platform was proven to be an invaluable management tool for the company.



“We found that our contractor payments were over by as much as 16.73%.”

I VICE PRESIDENT, Maintenance & Manufacturing

Management Controls, Inc. (MCI) helps companies obtain better visibility, control and productivity from their contract workforce. MCI's TRACK Platform provides automated contract compliance as well as a holistic view across the entire labor, equipment and materials spend. TRACK's real-time data stream can be proactively applied to optimize performance and safety for routine maintenance, turnarounds, capital projects and operations.

With the powerful addition of MCI's customized analytics service, Insights, and its managed service offering, TRACK-as-a-Service (TaaS), companies can leverage MCI's 29 years of experience to get even more out of TRACK, as well as identify opportunities to improve site productivity overall.



MANAGE TRACK OPTIMIZE

POWERED BY

