

ECaaS - Energy Components as a Service

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Topics

- ECaaS – Current status and priorities
- ECaaS Quorum's service offering for Energy Components
- A partnership approach for a successful ECaaS cloud journey
- Closing remarks

ECaaS – The change to Service delivery is happening



Supported by internal priorities

- Quorum has a cloud first strategy
- We have an aligned delivery of standard services across the Quorum Energy Suite
- We have a new service-oriented licensing model
- We are investing in Operational Type templates
- Continues developing our AWS cloud-platform aligned with the EC software

Our Value Proposition

Deliver an end-to end high quality service

- Increased ability to focus on the business
- Shorter time to functionality
- Predictability on cost
- Easier access to new functionality
- Seamless tapping into the changing technology

Supported by Quorum

- We are dedicated - This is our core business
- We have a growing critical mass of customer on our service and our AWS platform
- We are tying the components together
 - The EC Software
 - Our cloud platform
 - Cloud & Other Foundation technologies

Entering ECaaS – A Partnership Approach

Deliver an end-to end high quality service



Respect for customers unique operation



Joining forces and sharing the vision

Seek the opportunity for standardization and full utilization of the standard software & service capabilities

Recognize the need for change in business processes and system- & integration landscape

Work together as partners

ECaaS – Closing Remarks

