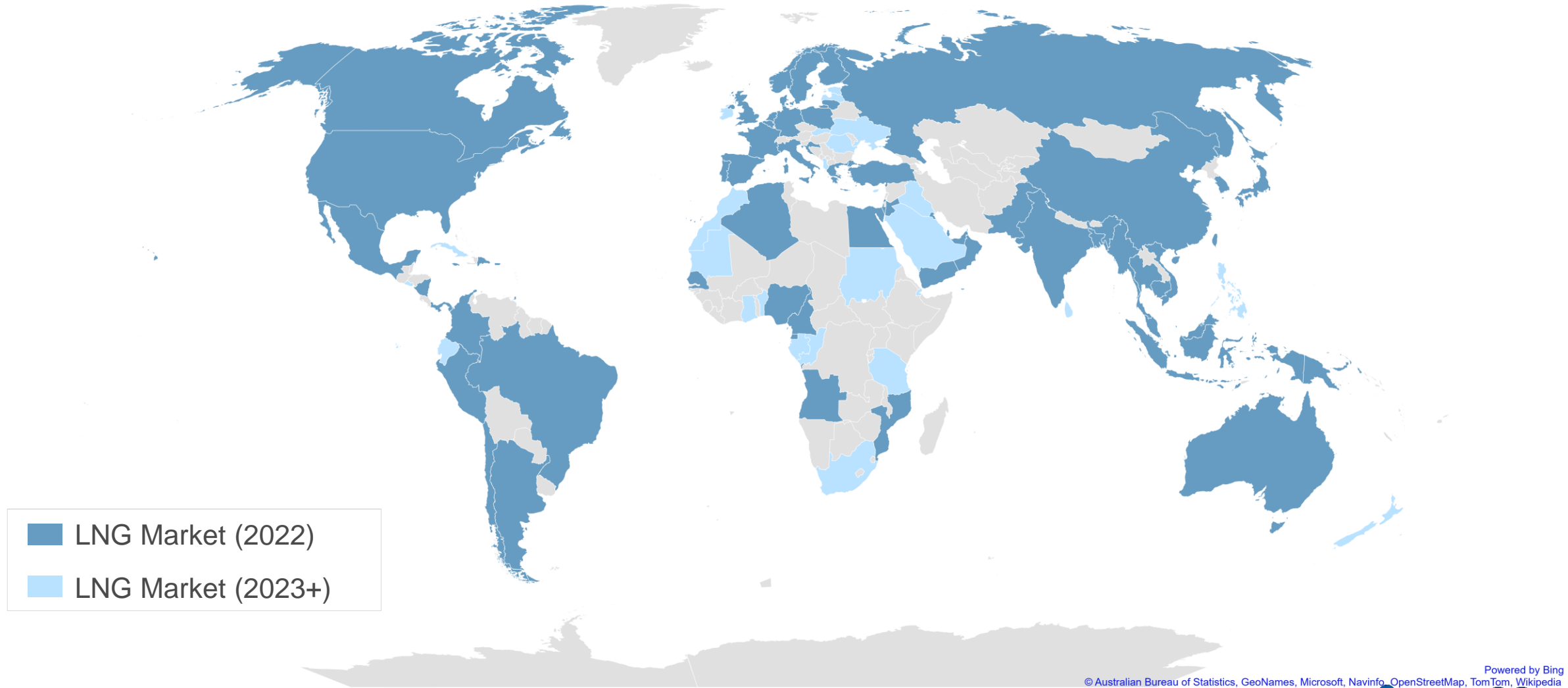


Quorum in LNG

Magnus Ulseth,
Senior Product Manager, Quorum Software

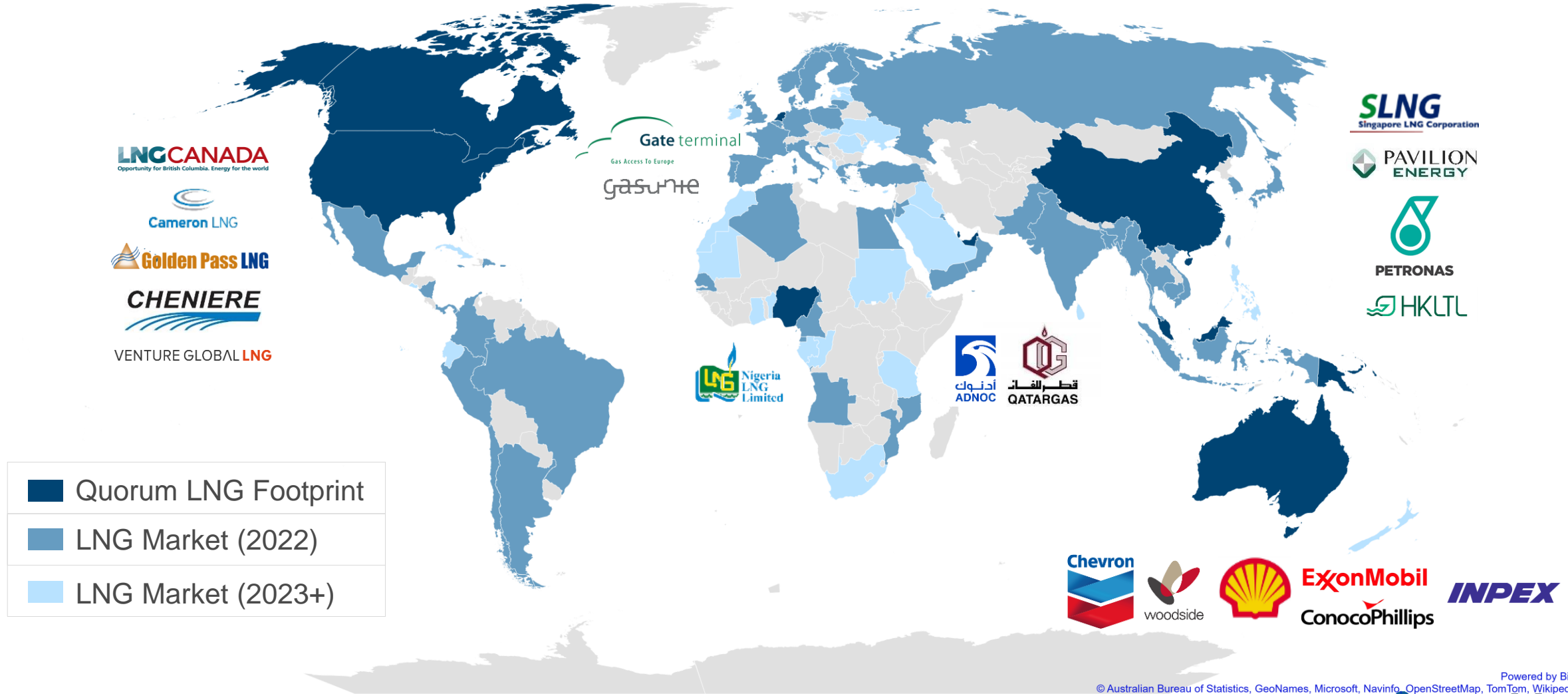


Global LNG Market



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Global LNG Market



	Quorum LNG Footprint
	LNG Market (2022)
	LNG Market (2023+)

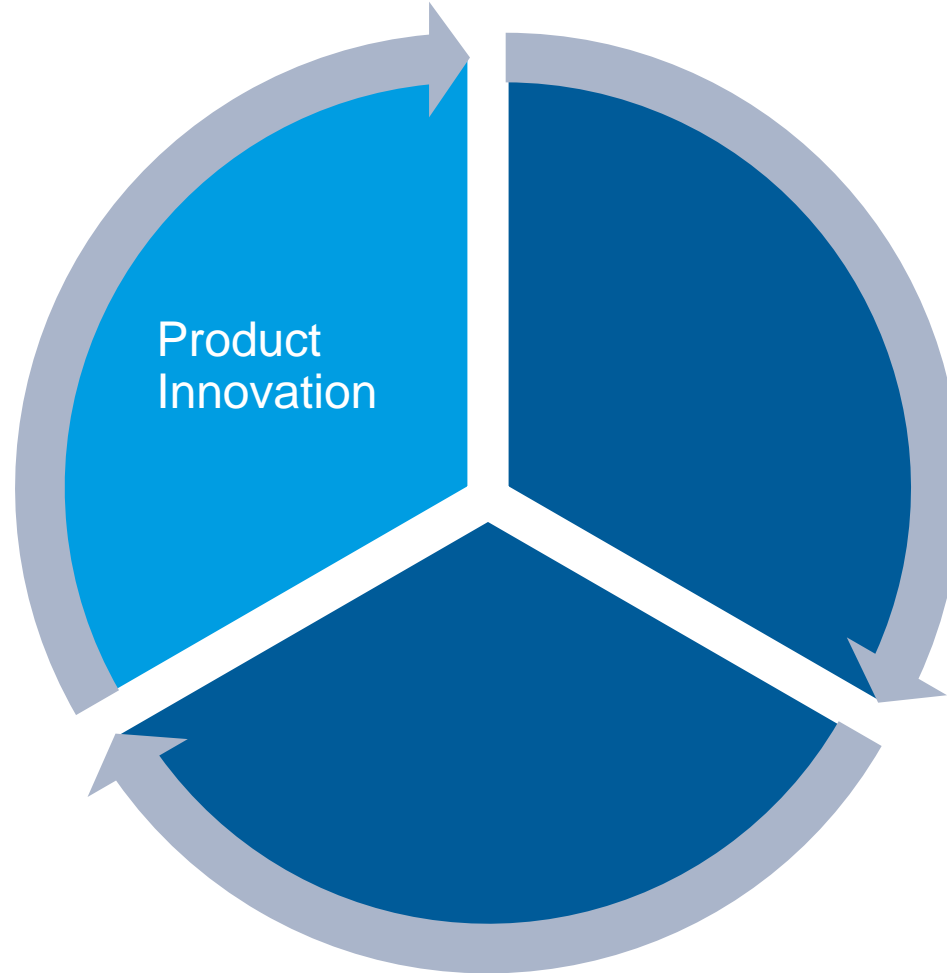
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Standardizing on Best Practices

Standardizing on Best Practices: Product Innovation

EC14 highlights

- New voyage model
- Two-way storages
- Rate based storage calculations
- LNG scheduler optimization algorithms
- LNG optimizer integration



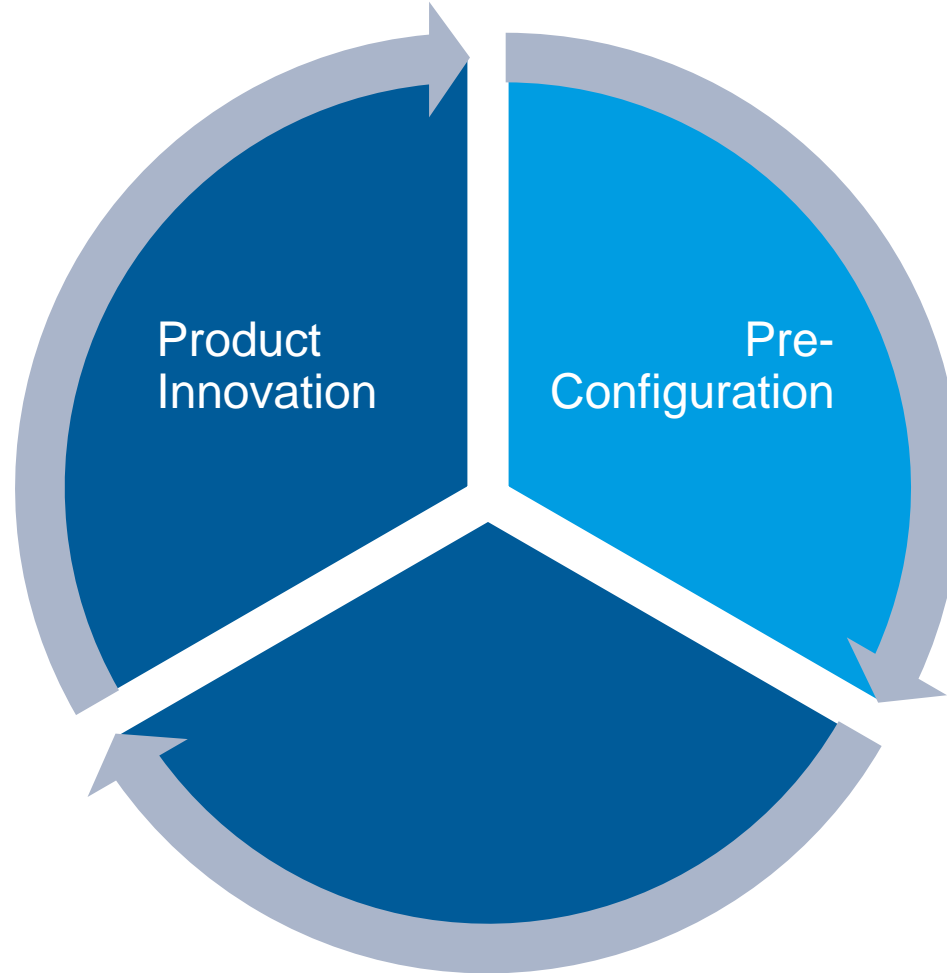
Under evaluation

- Improved scenario handling, opportunity management and change portal
- Emissions management for transport
- Trucking planning & scheduling
- EDI & Restful APIs

Standardizing on Best Practices: Pre-Configuration

Quality

- Industry best practices
- EC best practices
- Designed, developed and owned by the most experienced SMEs in Quorum
- Ensures verified configuration of new Product features
- Allows SMEs to spend more time on more complex tasks



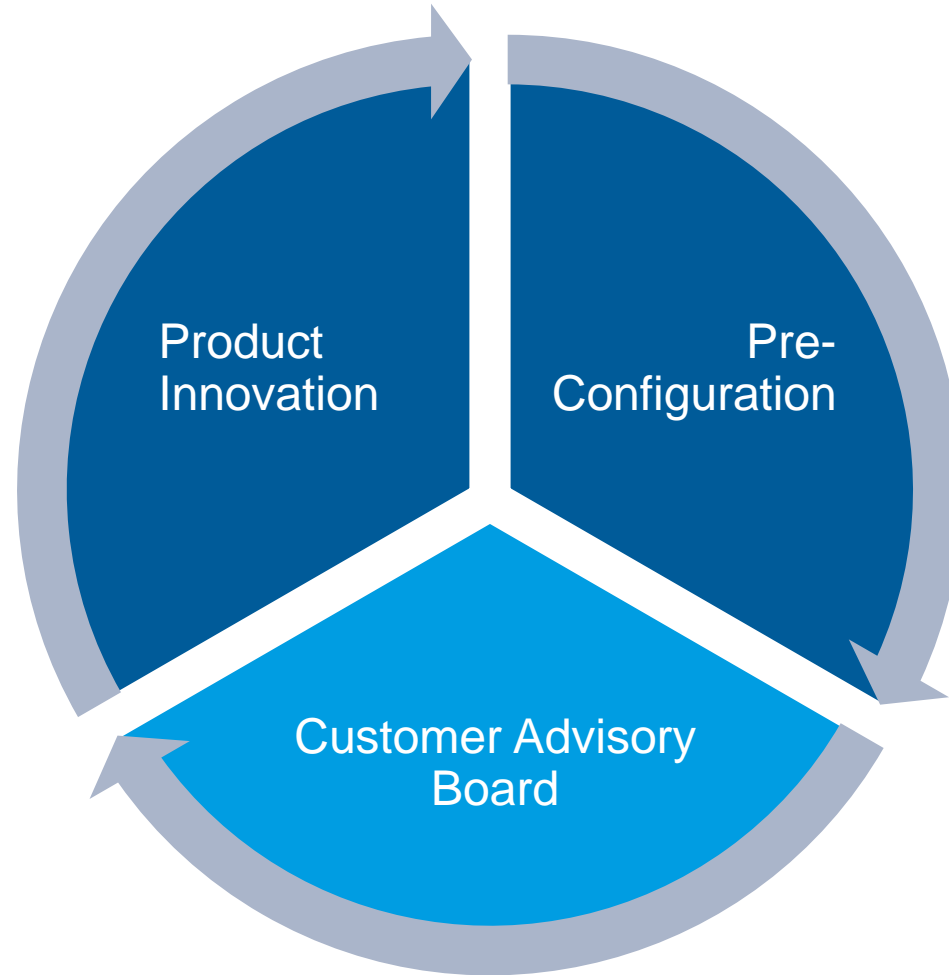
Consistency

- Common coding and configuration standards
- Easier to support and maintain for GCC
- Enables deeper test-automation of new Product features
- Same configuration as used in customer demos (WYSIWYG)

Standardizing on Best Practices: Customer Advisory Board

Direction

- New business models and contractual terms
- Industry and environmental regulations
- Solution landscape and internal and external integration points
- CAB Directors elected by the CAB itself



Prioritization

- Opportunities for standardization versus areas of differentiation
- Evaluate urgency and consensus behind new feature requests
- CAB voting rights for every company using EC in the LNG industry

EC Midstream Customer Advisory Board



Fred Schulz

INPEX

Senior Hydrocarbon Accountant

CAB Position: LNG Export,
Integrated Upstream



Opportunity for British Columbia. Energy for the world

Nizar Tumaisuri

LNG Canada

Commercial Operations Advisor

CAB Position: LNG Export,
Non-Integrated



Harwin Panjer

Gate Terminal

Commercial IT Specialist

CAB Position: LNG Import



Tuhin Bala

Woodside Energy

Production Allocation
Operations Lead

CAB Position: LNG Industry,
EMEA & APAC



Sadi Aleem Mohammed

Qatargas

Lead Application Analyst –
Hydrocarbon Accounting

CAB Position: LNG Industry,
EMEA & Americas