

Sage Natural Resources Onboards 200 wells in 45 days with Quorum Software

Reduce onboarding time by 75% and ensure TSA timelines are met

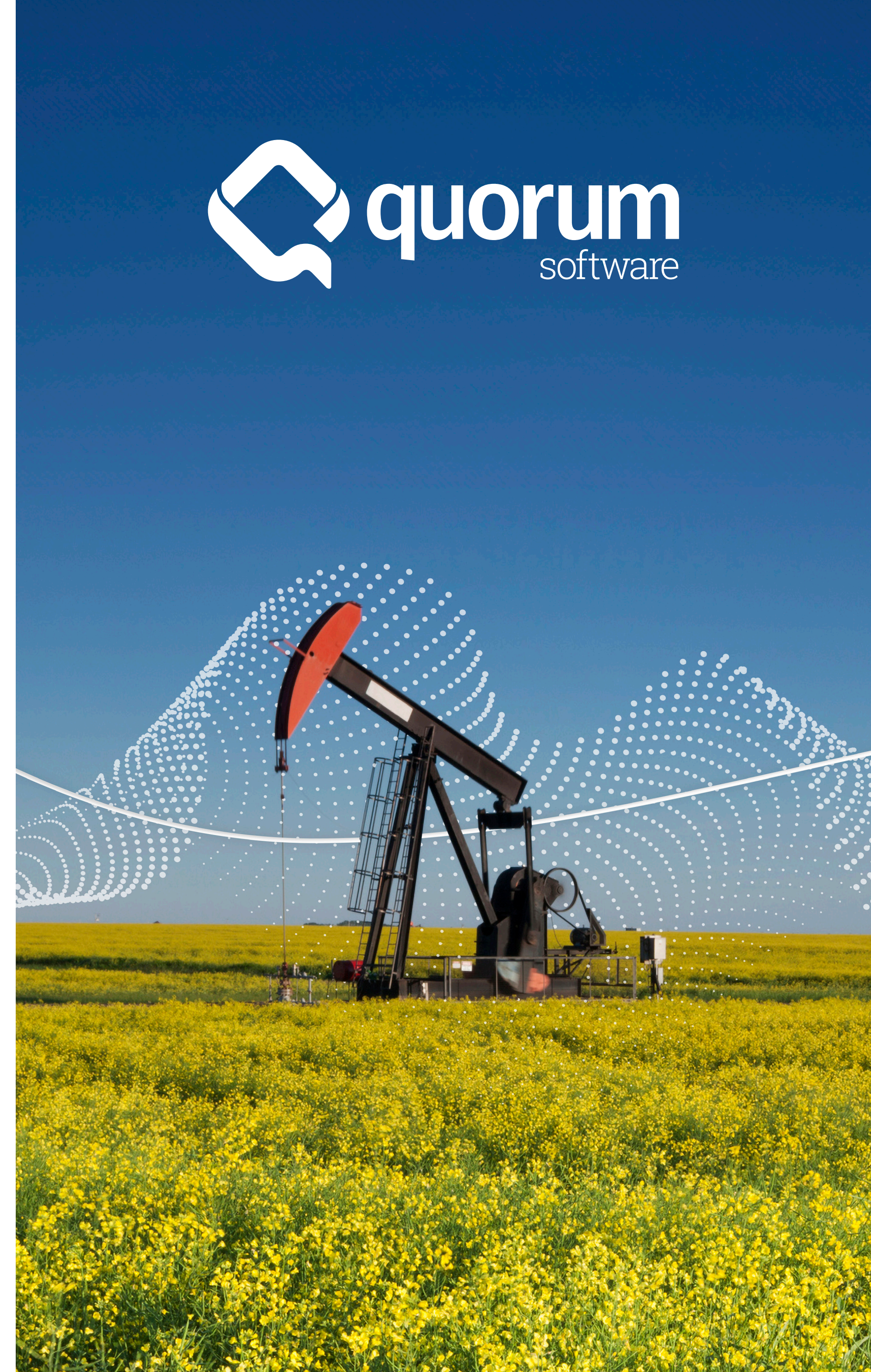


Sage Natural Resources is a privately held exploration and production company established in 2017 and headquartered in Tulsa, Oklahoma. They draw on their team's world-class operational experience to develop oil and natural gas resources in the Barnett shale.

The Challenge

Sage needed full access to pumper data, real-time automation monitoring, facility diagrams, and allocations. Sage acquired an asset in the Barnett Shale and needed to quickly integrate the wells, devices, and personnel into their existing Upstream On Demand Production Operations Software. This meant importing well information,

setting up device configurations, building allocation rules, and training new field users - all activities that require close collaboration between the customer and software vendor. These projects are often time sensitive and must be completed within defined TSA timelines, or the buyer risks loss of production and decreased well performance.





The Solution

The right mix of software, process, and industry knowledge delivered results 4x faster than previous acquisitions. When onboarding a new asset, it is crucial to gather accurate information for wells, devices, and facility networks. To reduce the back-and-forth, and help the client make informed decisions on account setup, Quorum's team proactively communicated how well information would look in the software once transferred from the import template.

To correctly identify and test device configurations, Quorum's SCADA specialist worked closely with Sage's automation technician in the field. He was able to make recommendations about which wells to group and confirmed data accuracy by creating device

“ Having a team that understood the software and the real-world application made this project easier than past acquisitions. ”

- Production Coordinator at Sage Natural Resources

configurations in their native software language, which improves polling effectiveness. Quorum's team worked to build out the facility diagrams and allocation rules. The seller provided information on the measurement points, but there were no drawings or schematics. Quorum identified sales points, reviewed purchaser statements, and built an approach to rules setting that could be applied going forward.

Key Results

Together, Sage Natural Resources and Quorum onboarded



200 wells



350+ devices



10 new pumpers in 45 days



Quorum Software powers growth and profitability for energy businesses by connecting people, workflows, and systems with decision-ready data. For more information or to request a demo, visit quorumsoftware.com or email info@quorumsoftware.com.

© 2024 Quorum Business Solutions, Inc. All Rights Reserved.