

Measurement Software Evaluation

Interview with Howard Energy Partners



What is your single most important measurement objective?

Accuracy is the most important. I have seen all too often how the best, most economical deal can be impacted negatively by poor measurement. We leverage our measurement systems and the tools that come with those measurement systems to help us achieve that.

What prompted the evaluation?

We previously outsourced measurement to a third party. As we grew and nearly doubled our business in just over two years, we felt like we were lacking ownership of our data and the process. We determined that from a cost standpoint, we were ready to select our system and own the entire process.

Choosing the right measurement solution requires detailed cost-benefit analysis, specific requirements scoping, and input from various stakeholders. Sr. Director Jeremy Rieger accounts his recent experience.

What was your approach to selecting a measurement system?

We already knew the current system we were using with the third-party provider had a limited life and was quickly eliminated as a viable contender. We did some demonstrations of other software's that were out there. FLOWCAL was the front runner from the beginning and stayed that way throughout the decision-making process. I believe FLOWCAL is a more sophisticated and effective tool than we were previously using.





What were some of the main requirements or objectives in your evaluation?

- ⬡ **Scalability:** A system that could grow with us. There is a lot of growth in NGLs for our liquids business, and our recent acquisition of products can be managed with FLOWCAL.
- ⬡ **Capabilities:** We have gas, liquids, and field components, like calibrations which needed to be integrated. We needed sophisticated analytic tools that would help us identify potential problems as opposed to chasing them on the backend. Automated reporting was also critical in eliminating manual and intensive labor.
- ⬡ **Data Confidence:** We wanted to own our process — to have full control of all the data, the inputs, edits, and calculations and not rely on a third party. We wanted an accurate system that we could trust.

Now that you've selected your measurement system, what are your next steps?

We will use the system's robust reporting capabilities instead of exporting the data to Excel or another system. This measurement process tracks the field data to volume statements and month-end balances to determine where we are spending our time. FLOWCAL is able to troubleshoot and increase efficiency. We've already experience the benefits and we will only continue to gain improvements in accuracy and efficiency.

FLOWCAL®

Increase operational efficiency with the all-in-one oil and gas measurement software that reduces data management complexity through automation.



Quorum Software powers growth and profitability for energy businesses by connecting people, workflows, and systems with decision-ready data.

For more information or to request a demo, visit quorumsoftware.com or email info@quorumsoftware.com.